



2335 Commercial Real Estate Investing

Course Details

Real Estate is the ultimate low-risk road to wealth. "On his death bed in 1848, John Jacob Astor, who was worth the equivalent in today's money of \$78 billion US, lamented not having purchased all of Manhattan's Real Estate." There is money to be made in commercial real estate especially when the stock market is not doing well. However there are few comprehensive resources for people wanting to know how to profit in this field. This course will cover the entire investment process step-by-step – from deciding whether to invest in commercial Real Estate to finding properties, to assessing them, getting financing, legal and tax aspects and more. Covering everything from multi-family units to industrial buildings to office and retail buildings, this practical course will help you increase the return on your investment.

Learner Outcomes

This course will teach you:

- the advantages and disadvantages of investing in commercial real estate
- what to look for in each of the main types of commercial real estate (industrial, office, retail, multi-family) and what to look for in each
- a primer on real estate taxation
- purchasing strategies
- real estate terminology
- how to build your team of professionals
- how offers to buy and to lease are structured and what you should pay attention to specifically
- how commercial real estate financing works
- the requirements and responsibilities of being a good landlord
- how to conduct due diligence for prospective tenants
- ways to increase income and lower expenses from the property
- the pitfalls you need to avoid.

Prerequisites

None

Recommendations

2335 - 007 Commercial Real Estate Investing

Fall - 11

: Wed 6:00PM - 9:00PM
21 Sep 2011 to 23 Nov 2011

Number of Sessions: 8

Tuition Option(s): Flat Fee non-credit **\$1,500.00**

Potential Price Adjustment(s):

Receipt Note(s): Textbook required. Please contact U of T Bookstore 416-640-5850 or www.uoftbookstore.com to purchase texts.

Campus: St. George Campus

Delivery Method: **IN-CLASS**

Instructor(s): **Claude Boiron**
Pierre Boiron